

AL KHALEEJ TAKAFUL INSURANCE COMPANY Q.P.S.C. (FORMERLY AL-KHALEEJ TAKAFUL GROUP) DOHA – QATAR

> CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017 <u>TOGETHER WITH</u> INDEPENDENT AUDITOR'S REPORT

### AL KHALEEJ TAKAFUL INSURANCE COMPANY Q.P.S.C. (FORMERLY AL-KHALEEJ TAKAFUL GROUP) DOHA – QATAR

### CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

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#### INDEPENDENT AUDITOR'S REPORT

### To The Shareholders of Al Khaleej Takaful Insurance Company (Q.P.S.C) Doha- Qatar

#### Report on the audit of the consolidated financial statements

#### **Qualified Opinion**

We have audited the consolidated financial statements of Al Khaleej Takaful Insurance Company (Q.P.S.C.) (the "Company") and its subsidiaries (together referred to as the "Group") which comprise the consolidated statement of financial position as at 31 December 2017, and the consolidated statements of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in participants' fund, consolidated statement of changes in shareholders' equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory notes.

In our opinion, except for the matters described in the basis for qualified opinion paragraph of our report, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the Financial Accounting Standards issued by the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) and the applicable provisions of Qatar Central Bank regulations.

#### Basis for qualified opinion

Referring to note no (9) to the consolidated financial statements, the available for sale financial assets owned by the shareholders includes quoted shares in the local market. The company did not recognize impairment loss for a part of these shares, although conditions of impairment is applicable on it according to paragraph no 23 and 24 of the financial accounting standard no (25). The impairment loss which have not been recognized in the statement of profit or loss amounted QR 43,266,885 which leads to overstate net profit and presenting the fair value reserve as debit balance for an amount of QR 15,974,400 in the shareholders' equity.

We conducted our audit in accordance with the auditing, governance and ethical standards of the Islamic Financial Institutions that issued by the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) and the applicable provisions of Qatar Central Bank regulations. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), ethical rules and standards issued by the Accounting and Auditing Organization for Islamic Financial Institutions together with the other ethical requirements that are relevant to our audit of the Group's consolidated financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### INDEPENDENT AUDITOR'S REPORT (CONTINUED)

#### **Emphasis of Matters:**

#### Without qualifying our opinion, we want to draw attention to:

- As described in note no (9) to the consolidated financial statements, the available for sale financial assets which owned by shareholders is included unquoted investments amounted QR 22,256,080, as per the management of the group these investments are in the process of registering it in the name of the company.
- As described in note no (15) to the consolidated financial statements, investment properties of the shareholders include cost of two plots of land outside State of Qatar amounted QR 12,718,781, the company purchased the lands by initial agreement and the registration of these lands in the name of the company is in process.
- As described in note no (17) of the consolidated financial statements, investment under development includes value of work in progress (residential complex) amounted QR 43,721,600.
   As per the management of the group, the construction of the project has been suspended due to the status of real estate market which is unfavorable and the property will be replaced by other investment with the same cost.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide separate opinion on these matters.

For each matter below our description of how our audit addressed the matters is provided in that context.

## Evaluation of unearned contribution reserve, outstanding claims and claims incurred but not reported:

As disclosed in note no. (21) and (22) the group is maintaining three major types of insurance contracts' liabilities within the ordinary course of group's activity, as follows:

- Unearned contribution reserve: The management's estimation of the unearned contribution reserve is based on current insurance industry practices. The Group monitors its contribution growth periodically and ascertain that the difference between the estimated reserve is calculated based on 40% of the net all insurance contacts for all sections except for marine cargo insurance which is calculated at 25%, and the calculated reserve on an actual basis is not materially difference, in case if the group had used the actual inputs.
- Outstanding claims: The outstanding claims estimations are based on assumptions related to the estimated amounts due to contracts holders and other third parties, which arising from claims made under insurance contracts. The actual results may differ from the estimated claims that are changed in future.
- Claims incurred but not reported: The management of the group is estimating the claims incurred but not reported using a particular percentage determined through using historical data and other analysis.

#### **INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

#### Key audit matters (continued)

# Evaluation of unearned contribution reserve, outstanding claims and claims incurred but not reported: (continued)

Our audit procedures in this area included, amongst others:

- Reviewing and evaluating the estimations of reserves provided and recorded by management.
- Comparing and testing the outstanding claims and the claims incurred but not reported in the previous years, with that incurred during the current year.
- Assessing whether the related disclosures of this area were adequate in accordance to requirements of the Financial Accounting Standards issued by the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI).

#### Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Board of Directors for the consolidated financial statements

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the Financial Accounting Standards issued by the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) and the applicable provisions of Qatar Central Bank regulations and for such internal control as the Board determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

#### INDEPENDENT AUDITOR'S REPORT (CONTINUED)

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the auditing, governance and ethical standards of the Islamic Financial Institutions issued by the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the auditing, governance and ethical standards of the Islamic Financial Institutions issued by the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of Board of Directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

#### **INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

#### Auditor's responsibilities for the audit of the consolidated financial statements (continued)

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulations precludes public disclosures about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on other legal and regulatory requirements

Further, as required by Qatar Commercial Companies' Law, we are of the opinion that proper books of account have been kept by the Company. We have obtained all the information and explanations we considered necessary for the purpose of our audit. We are not aware of any violations of the provisions of the Qatar Commercial Companies Law no. 11 of 2015 or the terms of the Articles of Association of the companies in the Group or the applicable provisions of Qatar Central Bank regulations having occurred during the year which might have had a material effect on the business of the Company or its financial position as at 31 December 2017.

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Rödl & Partner - Qatar Branch Certified Public Accountants

Magdy Aboelkhier Membership of Egyptian Society Of Accountants & Auditors License No. 321 QFMA Registration Auditor's No. 120151

Doha - Qatar February 21, 2018

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS (POLICYHOLDERS') FOR THE YEAR ENDED DECEMBER 31, 2017

		December 31,		
	<u>Notes</u>	2017	2016	
		QR	QR	
POLICYHOLDERS' CONTRIBUTIONS, REVENUES AND EXPENSES				
Gross contributions	31	283,963,223	301,429,415	
Re-takaful share	31	(183,130,998)	(201,566,319)	
Retained contributions	31	100,832,225	99,863,096	
Movement in unearned contributions	31	(2,226,896)	12,237,218	
Net retained contributions	31	98,605,329	112,100,314	
Re-takaful commission and other takaful income	31	24,325,187	24,120,116	
Change in deferred commissions		(997,559)	243,104	
Net contribution Revenues		121,932,957	136,463,534	
Claims paid	4	(125,986,376)	(134,120,929)	
Re-takaful share of claims paid	4	71,415,317	66,904,956	
Net claims paid	4	(54,571,059)	(67,215,973)	
Movement in outstanding claims	4	2,954,594	1,633,602	
Movement in Technical Reserves	31	386,301	(467,200)	
Commission and other takaful expenses	31	(21,195,789)	(23,981,060)	
Net Takaful Expenses		(72,425,953)	(90,030,631)	
SURPLUS FROM TAKAFUL OPERATIONS	31	49,507,004	46,432,903	
Investment income of takaful policyholders		137,028	164,622	
Rental income		2,448,000	2,040,000	
Income From Deposits		201,056	139,265	
Dividends income		948,721	471,676	
Other income		844,621		
Total Surplus		54,086,430	49,248,466	
OTHER EXPENSES				
Wakala fees		(34,461,645)	(34,084,700)	
Share of Mudareb		(3,204,675)	(1,407,782)	
Other Expenses		(619,483)	(2,167,247)	
Depreciation	15&16	(1,317,854)	(1,320,542)	
TOTAL OTHER EXPENSES		(39,603,657)	(38,980,271)	
SURPLUS FOR THE YEAR TRANSFERRED TO				
PARTICIPANTS' FUND		14,482,773	10,268,195	

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS (SHAREHOLDERS') FOR THE YEAR ENDED DECEMBER 31, 2017 (Continued)

		Decemb	oer 31,
	<b>Notes</b>	2017	2016
		QR	QR
SHAREHOLDERS' REVENUES AND EXPENSES			
Claims paid	4	(81,314)	(339,576)
Retakaful share of claims paid	4	3,714	
Net claims paid	4	(77,600)	(339,576)
Movement in outstanding claims	4		80,588
Total Takaful Expenses		(77,600)	(258,988)
DEFICIT FROM TAKAFUL OPERATIONS	31	(77,600)	(258,988)
Wakala income		34,461,645	34,084,700
Net realized gains on sale of available for sale			
financial asset	5	28,679,343	9,765,293
Dividends income		12,680,145	21,778,590
Share of Result from associate		3,639,253	
Rental income		12,982,759	28,635,899
Share of Mudareb		3,204,675	1,407,782
Gain on disposal of investment properties		200,000	
Income from deposits		14,294	38,377
Gain on disposal of property and equipment		30,395	
Other income		362,910	470,812
TOTAL INVESTMENT AND OTHER INCOME		96,255,419	96,181,453
General and administrative expenses		(29,398,382)	(32,241,856)
Rental expenses		(22,987,188)	(27,484,818)
Finance cost		(4,220,264)	(4,332,295)
Depreciation	15&16	(6,490,810)	(3,671,567)
Impairment loss on available for sale financial assets	9	(18,386,974)	(14,900,639)
TOTAL EXPENSES		(81,483,618)	(82,631,175)
SHAREHOLDERS' PROFIT FOR THE YEAR		14,694,201	13,291,290
Basic Earnings Per Share	8	0.58	0.52

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR DECEMBER 31, 2017

	December 31,		
	<b>2017</b> 2016		
	QR	QR	
Profit for the year	14,694,201	13,291,290	
<b>Other comprehensive loss</b> Net change in fair value of available for sale financial assets			
classified as fair value through equity	(47,301,379)	(16,783,393)	
TOTAL COMPREHENSIVE LOSS FOR THE YEAR	(32,607,178)	(3,492,103)	

		December 31,		
	<u>Notes</u> 2017		2016	
	_	QR	QR	
ASSETS				
Policyholders' assets				
Bank balances and cash on hand	7	25,802,938	4,693,655	
Available for sale financial assets	9	19,289,219	20,460,680	
Takaful balances receivable	12	47,056,304	50,899,071	
Retakaful balances receivable	13	37,574,871	45,410,329	
Retakaful share of unearned contributions	21	59,695,530	66,861,602	
Retakaful share of gross outstanding claims	22	78,241,712	89,687,233	
Other receivables and prepayments	14	29,922,801	69,247,346	
Investment properties	15	33,261,198	31,100,274	
Property and equipment	16	673,200	1,009,800	
Total policyholders' assets	_	331,517,773	379,369,990	
Shareholders' assets				
Bank balances and cash	7	12,212,025	50,096,736	
Time deposits	7	100,000	100,000	
Available for sale financial assets	9	243,533,755	308,851,286	
Asset held for sale	10	21,454,007	21,454,007	
Investments in associate	11	10,509,253	6,870,000	
Takaful balances receivable	12	253,264	705,900	
Retakaful balances receivable	13	384,821	384,821	
Retakaful share of gross outstanding claims	22	1,613,823	1,617,439	
Other receivables and prepayments	14	33,536,008	19,733,214	
Investment properties	15	222,770,682	225,082,937	
Property and equipment	16	13,283,796	12,843,420	
Property under development	17	45,821,069	46,909,235	
Total shareholders' assets	_	605,472,503	694,648,995	
Total Shareholders' and Policyholders' assets	_	936,990,276	1,074,018,985	

#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2017 (Continued)

		er 31,	
	Notes	2017	2016
		QR	QR
SHAREHOLDERS' EQUITY, PARTICIPANTS' FUND AND LIABILITIES			
Shareholders' equity			
Share capital	18	255,279,024	255,279,024
Legal reserve	19	234,401,190	232,931,770
General reserve		75,477	75,477
Proposed cash dividends	20	12,763,951	15,316,741
Fair value reserve		(15,974,400)	31,326,979
Retained earnings	_	4,879,878	4,786,403
Total shareholders' equity		491,425,120	539,716,394
Shareholders' liabilities			
Liability arising from insurance contracts:			
Gross outstanding claims	22	1,411,152	1,414,780
Islamic bank facilities	23	73,761,268	90,788,036
Accounts payable and other liabilities	24	31,971,150	55,522,782
Retakaful and takaful balances payable	25	2,104,545	372,668
Employees' end of service benefits	26	4,799,268	6,834,335
		112,636,231	153,517,821
Total shareholders' liabilities	_	114,047,383	154,932,601
Shareholders' equity and liabilities	_	605,472,503	694,648,995
Participants' fund			
Surplus of participants' fund		10,568,495	8,562,036
Fair value reserve		(1,889,000)	6,037,954
	_	8,679,495	14,599,990
Policyholders' liabilities		0,073,430	
Liabilities arising from insurance contracts:			
Unearned contributions	21	112,463,193	118,552,916
Gross outstanding claims	22	97,889,681	112,289,796
Claims incurred but not reported	22	3,730,697	4,116,998
	_	214,083,571	234,959,710
Accounts payable and other liabilities	24	30,918,153	74,388,723
Re-takaful and takaful balances payable	25	65,336,554	55,421,567
Dividends for policyholders		12,500,000	
		108,754,707	129,810,290
Participants' Fund and Policyholders' liabilities	_	331,517,773	379,369,990
TOTAL SHAREHOLDERS' EQUITY, PARTICIPANTS' FUND AND LIAB	ILITIES	936,990,276	1,074,018,985

Abdulla Bin Ahmed Abdulla Al Thani Vice Chairman Saud Bin Abdulla Moh'd Jabor Al Thani Chief Executive Officer

The accompanying notes 1-34 form an integral part of these consolidated financial statements.

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#### CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2017

	_	Decembe	er 31,
	_	2017	2016
	Notes	QR	QR
OPERATING ACTIVITIES			
Policyholders' surplus for the year		14,482,773	10,268,195
Shareholders' profit for the year	_	14,694,201	13,291,290
		29,176,974	23,559,485
Adjustments for:			
Adjustment on retained earnings			(842,869)
Adjustment on surplus of policyholders' fund		23,686	7,102,187
Depreciation	15&16	7,808,664	4,992,109
Income from deposits		(215,350)	(177,642)
Dividend income		(13,628,866)	(22,250,266)
Gain on Disposal of property and equipment		(30,395)	
Gain on disposal of Investment property		(200,000)	
Provision for employees' end of service benefits	26	617,327	860,043
Operating profit before operating changes in assets and liabilities		23,552,040	13,243,047
Takaful balances receivable		4,295,403	14,365,104
Re-takaful balances receivable		7,835,458	(6,209,486)
Retakaful share of unearned contributions		7,166,072	233,416
Re-takaful's share of outstanding claims		11,449,137	(5,150,531)
Other receivable and prepayments		25,521,751	(36,308,775)
Unearned contributions		(6,089,723)	(14,276,009)
Gross outstanding claims		(14,403,743)	3,436,342
Claims incurred but not reported		(386,301)	459,556
Accounts payable and other liabilities		(67,389,557)	12,354,444
Re-takaful balances payable		11,646,864	22,621,626
Employees' end of service benefits paid	26	(2,652,394)	(1,048,472)
Net cash generated from operating activities	-	545,007	3,720,262
INVESTING ACTIVITIES			
Net movement in available for sale financial assets		11,260,659	(8,773,770)
Net movement Investment in associates		(3,639,254)	(6,750,000)
Property under development		1,088,166	(1,432,685)
Purchase of investment properties		(10,629,105)	(569,433)
Proceeds on sale of Investment properties		5,700,000	
Proceeds from disposal of property and equipment		32,500	
Purchase of property and equipment		(2,634,108)	(905,100)
Dividends income received		13,628,866	22,250,266
Income from deposits	_	215,350	177,642
Net cash generated from investing activities	_	15,023,074	3,996,920
FINANCING ACTIVITIES			
Net movement in Islamic bank facilities		(17,026,768)	(4,733,564)
Dividends paid to shareholders	_	(15,316,741)	(25,527,902)
Net cash used in financing activities	_	(32,343,509)	(30,261,466)
NET DECREASE CASH AND CASH EQUIVALENTS		(16,775,428)	(22,544,284)
Cash and cash equivalents at 1 January	_	54,790,391	77,334,675
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	7	38,014,963	54,790,391

### CONSOLIDATED STATEMENT OF CHANGES IN PARTICIPANTS' FUND FOR THE YEAR ENDED DECEMBER 31, 2017

	Participants' Fund QR	Fair value reserve QR	Total QR
Balance as at 1 January 2016	(8,808,346)	5,579,844	(3,228,502)
Net change in fair value of available for sale financial assets classified as fair value through equity		458,110	458,110
Surplus for the year	10,268,195		10,268,195
Transferred from previous years distributions not received from policyholders	7,102,187		7,102,187
Balance as at 31 December 2016	8,562,036	6,037,954	14,599,990
Net change in fair value of available for sale financial assets classified as fair value through equity		(7,926,954)	(7,926,954)
Surplus for the year	14,482,773		14,482,773
Distributions to policyholders for year 2016	(5,500,000)		(5,500,000)
Distributions to policyholders for year 2017	(7,000,000)		(7,000,000)
Transferred from previous years distributions not received from policyholders	23,686		23,686
Balance as at 31 December 2017	10,568,495	(1,889,000)	8,679,495

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2017

	Share Capital QR	Legal reserve QR	General reserve QR	Proposed cash dividends QR	Fair value reserve QR	Retained earnings QR	Total QR
Balance at 1 January 2017	255,279,024	232,931,770	75,477	15,316,741	31,326,979	4,786,403	539,716,394
Profit for the year						14,694,201	14,694,201
Other comprehensive loss					(47,301,379)		(47,301,379)
Total comprehensive income for the year					(47,301,379)	14,694,201	(32,607,178)
Transfer to Legal reserve		1,469,420				(1,469,420)	
Cash dividends paid				(15,316,741)			(15,316,741)
Proposed cash dividends (Note 20)				12,763,951		(12,763,951)	
Board of Directors remuneration (Note 28)							
Social and sports fund appropriation (Note 27)						(367,355)	(367,355)
Balance at 31 December 2017	255,279,024	234,401,190	75,477	12,763,951	(15,974,400)	4,879,878	491,425,120

#### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2017 (Continued)

	Share capital QR	Legal reserve QR	General reserve QR	Proposed cash dividends QR	Fair value reserve QR	Retained earnings QR	Total QR
Balance at 1 January 2016	255,279,024	231,602,641	75,477	25,527,902	48,110,372	9,702,407	570,297,823
Profit for the year						13,291,290	13,291,290
Other comprehensive loss					(16,783,393)		(16,783,393)
Total comprehensive income for the year					(16,783,393)	13,291,290	(3,492,103)
Adjustment on retained earnings						(842,869)	(842,869)
Transfer to Legal reserve		1,329,129				(1,329,129)	
Cash dividends paid				(25,527,902)			(25,527,902)
Proposed cash dividends (Note 20)				15,316,741		(15,316,741)	
Board of Directors remuneration (Note 28)						(386,273)	(386,273)
Social and sports fund appropriation (Note 27)						(332,282)	(332,282)
Balance at 31 December 2016	255,279,024	232,931,770	75,477	15,316,741	31,326,979	4,786,403	539,716,394

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017 1. LEGAL STATUS AND PRINCIPAL ACTIVITIES

Al Khaleej Takaful Insurance Company Q.P.S.C. (the "Company") is a Qatari shareholding company registered and incorporated in the State of Qatar under Emiri Decree No. 53 issued on 21 December 1978 and listed on the Qatar Exchange. The Company and its subsidiaries (together referred to as the "Group") are engaged in the business of insurance, reinsurance, life insurance.

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries, all which, have financial reporting years ending on 31 December. The subsidiaries are as follows:

Name of	% of Ownership		Country of	Principal activities	
subsidiary	2017	2016	Incorporation	Principul activities	
			_	Primarily engaged in	
Qatar Takaful Company	100%	100%	Qatar	insurance activities in accordance with Islamic Shari'a principles on a non-usury basis in all areas of insurance.	
Mithaq Investments Company	100%	100%	Qatar	Primarily engaged in real estate and financial investments of the shareholders.	

The shareholders manage the participants' investment funds against Mudareb share of the realized gains the policyholders' which was specified by Sharia supervisory board with following percentages:

### 30% share of policyholders

70% share of shareholders

In case of a net realized loss on investments in a certain year, the loss is fully borne by the policyholders as approved by the Shari'a Supervisory Board.

The (deficit) surplus attributable to policyholders in the participants' fund represents accumulated (loss) profit on policyholders' operations. Any surplus during the year is fully allocated to the policyholders. The shareholders only share through the Mudarib share in the realized gains on investments attributable to policyholders.

The consolidated financial statements of Al Khaleej Takaful Insurance Company Q.P.S.C. for the year ended 31 December 2017 were authorised for issue in accordance with a resolution of the Board of directors on 21 February 2018.

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Basis of preparation

The financial statements have been prepared in accordance with the financial accounting standards issued by the accounting and auditing organization for Islamic financial institutions (AAOIFI) and applicable requirements of Qatar Commercial Companies' Law No. 11 of 2015 and the applicable provisions of Qatar Central Bank regulations.

The principal accounting policies adopted in the preparation of these Consolidated financial statements are set out below. These policies have been consistently applied to the period presented, unless otherwise stated.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.1 Basis of preparation (Continued)

#### A) Statement of compliance

The financial statements have been prepared in accordance with the financial accounting standards issued by the accounting and auditing organization for Islamic financial institutions (AAOIFI) and applicable requirements of Qatar Commercial Companies' Law No. 11 of 2015 and the applicable provisions of Qatar Central Bank regulations.

#### B) Basis of measurement

The consolidated financial statements are prepared under the historical cost convention except for available for sale financial assets classified as fair value through equity that have been measured at fair value.

#### C) Functional and presentation currency

The consolidated financial statements have been presented in Qatar Riyals ("QR") which is the functional and presentation currency of the Group.

#### D) Use of estimates and judgment

The preparation of financial statements in conformity with financial accounting standards issued by the accounting and auditing organization for Islamic financial institutions (AAOIFI) requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements.

### 2.2 Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at 31 December 2017.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Derecognizes the cumulative translation differences, recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.3 New standards and interpretations

#### New standards, amendments and interpretations effective from 1 January 2017

There were no new standards, amendments and interpretations effective from 1 January 2017.

#### New standards, amendments and interpretations issued but not yet effective.

FAS 30: Impairment, Credit losses and onerous commitments.

AAOIFI has issued FAS 30 Impairment, Credit losses and onerous commitments in 2017.

The standard is effective from financial periods beginning on or after 1 January 2020 with early adoption permitted for the period beginning on 1 January 2018.

The objective of this standard is to establish the principles of accounting and financial reporting for the impairment and credit losses on various Islamic financing, investment and certain other assets of Islamic financial institutions (the institutions), and provisions against onerous commitments enabling in particular the users of financial statements to fairly assess the amounts, timing and uncertainties with regard to the future cash flows associated with such assets and transactions. FAS 30 will replace FAS 11 Provisions and Reserves and parts of FAS 25 Investment in Sukuk, shares and similar instruments that deal with impairment.

FAS 30 classifies assets and exposures into three categories based on the nature of risks involved (i.e. credit risk and other risks) and prescribes three approaches for assessing losses for each of these categories of assets:

- 1- Credit Losses approach,
- 2- Net Realizable Value approach ("NRV") and
- **3-** Impairment approach.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.4 Significant accounting policies

#### Contributions

Gross contributions written comprise the total contributions receivable for the whole period of cover provided by the contracts entered into during the accounting periods and is recognized on the date on which the policy commences.

Contributions and retakaful contributions are taken into income over the terms of the policies to which they relate. Unearned contributions represent the portion of net contribution written relating to the unexpired period of coverage calculated at 40% of the net contribution for all insurance classes except for marine cargo insurance which is calculated at 25%. The change in the provision for unearned contribution is taken to the consolidated statement of income in order that revenue is recognised over the period of risk.

Further for Takaful (life) business, a mathematical reserve is provided as of the end of the reporting period, which is calculated and approved by an external actuarial value.

#### Commissions received and paid

Commissions received and paid are recognized at the time policies are written.

#### **Deferred Commission**

It represents the received and paid commissions resulted from subscription in insurance policies, this commissions is deferred with the same percentages as unearned contributions calculated with 40% for all segments and 25% for marine & aviation takaful segment. Such commissions are amortized in its financial year in the profit or loss statement.

#### Claims

Claims incurred consist of amounts payable to contract holders and third parties and related loss adjustment expenses, net of salvage and other recoveries and are charged to income as incurred.

Gross outstanding claims comprise the gross estimated cost of claims incurred but not settled at the end of the reporting period, whether reported or not. Provisions for reported claims, but not settled as at the end of the reporting period, are made on the individual case estimates. In addition, a provision based on the Group's prior experience is maintained for the cost of settling claims incurred but not reported at the end of the reporting period.

Any difference between the provisions at the end of the reporting period and settlements and provisions in the following year is included in the underwriting account for that year.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.4 Significant accounting policies (Continued)

#### Claims (Continued)

The Group does not discount its liability for unpaid claims as substantially all claims are expected to be paid within 12 months from the end of the reporting period.

#### Liability adequacy test

At the end of each reporting period, the Group assesses whether its recognized insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities is inadequate in the light of estimated future claims flows, the entire deficiency is immediately recognized in the consolidated statement of income.

#### Retakaful

The Group enters into agreements with other parties for retakaful purposes, in order to minimize financial exposure from large claims, in the normal course of business for all of its business classes. Retakaful contract assets represent balances due from retakaful companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the retakaful contract.

Retakaful arrangements do not relieve the Group from its obligations to policyholders, this obligation is fully or partially recovering from retakaful.

Contribution and claims on assumed retakaful are recognised as income and expenses in the same manner as they would be if the retakaful were considered direct business, taking into account the product classification of the retakaful business.

Retakaful assets are reviewed for impairment at the end of each reporting period or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence, as a result of an event that occurred after initial recognition of the retakaful asset, that the Group may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measureable impact on the amounts that the Group will receive from the retakaful companies. The impairment loss is recorded in the consolidated statement of income.

Retakaful contract liabilities represent balances due to retakaful companies. Amounts payable are estimated in a manner consistent with the associated retakaful contract.

Contributions and claims are presented on a gross basis for both ceded and assumed retakaful.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.4 Significant accounting policies (Continued)

#### Income from deposits

Income from deposits with banks is accounted for on the basis of the Group's share of profits distributed by the banks taking into account the principal outstanding.

#### Rental income

Rental income is recognized on a straight line basis based on the term of the contract.

#### Dividends income received

Dividend income is recognized when the right to receive the payment is established.

#### Wakala fees

The Company manages the takaful operations on behalf of the participants against wakala fee calculated as an amount that equals the general and administration in addition to 3% of gross contributions.

In the prior years the wakala fee was calculated as an amount that equals the general and administration.

#### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consists any of cash on hand and bank balances.

### Available for sale financial assets

Available for sale financial assets are initially recognized at cost, being the fair value of the consideration given and including incremental acquisition charges.

Equity type investments classified as fair value through equity are recognized and derecognized, on a trade date basis, when the Group becomes, or ceases to be, a party to the contractual provisions of the instrument.

After initial recognition, equity type investments classified as fair value through equity are measured at fair value unless fair value cannot be reliably measured, with unrealized gains or losses reported as a separate component of equity until the investment is derecognized or the investment is determined to be impaired. On derecognition or impairment, the cumulative gain or loss previously reported in equity is transferred to the consolidated statement of income for the period. For those equity instruments where the Group is unable to determine a reliable measure of fair value on a continuing basis, the investment is measured at cost.

If an equity type investment classified as fair value through equity is impaired, an amount comprising the difference between its cost and its current fair value, less any impairment loss previously recognized in the consolidated statement of income, is transferred from equity to the consolidated statement of income. Reversals in respect of equity type instruments classified as fair value through equity are not recognized in the consolidated statement of income.

Investments in debt type instruments are classified and measured at amortized cost and are remeasured using the effective profit rate method.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.4 Significant accounting policies (Continued)

#### Investment in an associate

The Group's investment in associate is accounted for under the equity method of accounting. An associate is an entity in which the Group exercises significant influence and which are neither a subsidiary nor joint venture.

Under the equity method of accounting, investment in the associate is carried in the consolidated statement of financial position at cost, plus post acquisition changes in the Group's share of net assets of the associate, less any impairment in value. The consolidated statement of income reflects the Group's share of the results of its associate.

Unrealized profits and losses resulting from transactions between the Group and its associate are eliminated to the extent of the Group's interest in the associate.

The financial statements of the associate are prepared for the same reporting period as the parent company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on the Group's investment in its associates. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

Investments in associates held for disposal within twelve months are carried at cost less impairment, if any.

#### Investment properties

Land and building are considered as investment properties only when they are being held to earn rentals or capital appreciation or both.

Investment properties are carried at cost less accumulated depreciation calculated on a straight line basis over a period of 20 years. Land held under investment properties is not depreciated.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the consolidated statement of income in the period of derecognition.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.4 Significant accounting policies (Continued)

#### Property and equipment

Property and equipment is initially recorded at cost less accumulated depreciation and any impairment in value. Freehold land is not depreciated.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

Building	2%: 5%
Furniture, fixtures and office equipments	20%
Computers	20%
Vehicles	20%
Decorations and fittings	20%
Other capital assets	20%

Capital work-in-progress is not depreciated.

The carrying amounts are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income in the year the asset is derecognized.

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property and equipment. All other expenditure is recognised in the consolidated statement of income as the expense is incurred.

#### Impairment and un-collectability of financial assets

An assessment is made at the end of each reporting period to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss is recognized in the consolidated statement of income. Impairment is determined as follows:

- (a) For assets carried at fair value through equity, impairment is the difference between cost and fair value, less any impairment loss previously recognized in the consolidated statement of income;
- (b) For assets carried at cost, impairment is the difference between carrying value and the present value of future cash flows discounted at the current market rate of return for a similar financial asset;
- (c) For assets carried at amortized cost, impairment is the difference between carrying amount and the present value of future cash flows discounted at the original effective profit rate.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.4 Significant accounting policies (Continued)

#### Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### Derecognition of financial instruments

#### **Financial assets**

The derecognition of a financial asset takes place when the Group no longer controls the contractual rights that comprise the financial asset, which is normally the case when the asset is sold, or all the cash flows attributable to the asset are passed through to an independent third party.

#### **Financial liabilities**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

### Asset held for sale

An asset is classified as held for sale if its carrying amount will be recovered principally through a sale transaction, not through continuing use. This asset may be a component of an entity, a disposal group or an individual non-current asset. An asset that is classified as held for sale is stated at the lower of carrying amount and fair value less costs to sell. The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

### Islamic bank facilities

All bank facilities are initially recognized at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, the facilities are subsequently measured at amortised cost using the effective profit rate method. Gains and losses are recognised in the profit or loss when liabilities are derecognized.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### Offsetting

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. Income and expense is not offset in the consolidated statement of income unless required or permitted by any accounting standard or interpretation.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.4 Significant accounting policies (Continued)

#### *Employees' end of service benefits* End of service gratuity plans

Under the Law No. 14 of 2004 and the internal policies, the Group provides end of service benefits to its employees. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

#### **Pension plan**

Under Law No. 24 of 2002 on Retirement and Pension, the Group is required to make contributions to a Government fund scheme for Qatari employees and GCC citizens calculated as a percentage of the employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

#### Foreign currencies

Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are retranslated at the functional currency rate of exchange ruling at the end of the reporting period. Non-monetary items measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date of the initial transaction and are not subsequently restated. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. All foreign exchange differences are taken to the consolidated statement of income except when it relates to items where gains or losses are recognised directly in equity, where the gain or loss is then recognised net of the exchange component in equity.

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

### Fair values

The fair values of financial investments that are actively traded in organized financial markets is determined by reference to quoted market bid prices for assets and offer prices for liabilities at the close of business on the end of the reporting period.

For financial instruments where there is no active market, the fair value is determined by using valuation techniques. Such techniques include using recent arm's length transactions, reference to the current market value of another instrument which is substantially the same and/or discounted cash flow analysis. For discounted cash flow techniques, estimated future cash flows are based on management's best estimates and the discount rate used is a market related rate for a similar instrument.

If the fair value cannot be measured reliably, financial instruments are measured at cost.

### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements.

### Impairment of investments

The Group treats equity type investments classified as fair value through equity as impaired when there has been a significant or prolonged decline in the fair value below their cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgment. "Significant" is to be evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Continued) Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

### Provision for outstanding claims

Considerable judgment by management is required in the estimation of amounts due to contract holders and third parties arising from claims made under insurance contracts. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possible significant, degrees of judgment and uncertainly and actual results may differ from management's estimates resulting in future changes in estimated liabilities.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the end of the reporting period and for the expected ultimate cost of claims incurred but not yet reported (IBNR) at the end of the reporting period. The primary technique adopted by management in estimating the cost of notified and IBNR claims, is that of using past claim settlement trends to predict future claims settlement trends.

Claims requiring court or arbitration decisions are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred, and claims incurred but not reported (IBNR), on a quarterly basis.

#### Retakaful contract

The Group is exposed to disputes with, and possibility of defaults by, its retakaful companies. The Group monitors on a quarterly basis the evolution of disputes with and the strength of its retakaful companies.

### Unearned contribution reserve

The Group's estimate of the unearned contribution reserve is based on current insurance industry practices in Qatar, the Ministry of Business and Trade directives, and other analysis. The Group monitors its contribution growth periodically and ascertain that difference between the estimated calculated based on 40% of the net contribution for all insurance except for marine cargo insurance which is calculated at 25% is not materially different had the Group calculated the reserve on an actual basis.

#### Takaful contracts

Material judgment is required in determining the liabilities and in the choice of assumptions relating to takaful contracts. Such judgments are determined as appropriate and prudent estimates at the date of valuation and no credit is taken for possible beneficial effects of voluntary withdrawals.

The key assumptions to which the estimation of liabilities is particularly sensitive are as follows: *Mortality and morbidity rates* 

Mortality assumptions are based on past and industry experience. Assumptions are differentiated by sex, underwriting class and policy type. Morbidity assumptions are based on the English table A67-70 ultimate unadjusted.

For Takaful (life) insurance policies, increased mortality rates will lead to a large number of claims and claims occurring sooner than anticipated, increasing the expenditure and reducing the profits for the policyholders.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Continued) Estimation uncertainty (Continued) Investment return

The weighted average rate of return is derived based on assumptions consistent with the long-term asset allocation strategy as set out in the product descriptions given to the customers.

### Discount rate

Discount rate relate to the time value of money. Discount rate assumptions are based on current observed rates in the market adjusted for default risk. The discount rate assumptions are varied depending on the asset assumed to back the life insurance provisions. The assumptions are revised at each end of the reporting period.

An individual actuarial valuation of Takaful (life) insurance contracts is carried out on an annual basis.

#### Impairment of takaful and retakaful receivables

An estimate of the collectible amount of takaful and retakaful receivables are made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

At the end of the reporting period, takaful and retakaful receivables were QR 85,269,260 (2016: QR 97,400,121). Any difference between the amounts actually collected in future periods and the amounts expected will be recognized in the consolidated statement of income.

### Useful life of assets

The Group's estimate of useful economic lives of its property and equipment and investment properties takes into account the renovation frequency of the asset and the future plans of the Group.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 4. CLAIMS INCURRED

		2017			2016	
		Retakaful			Retakaful	
	Gross	share	Net	Gross	share	Net
	QR	QR	QR	QR	QR	QR
Policyholders						
Claims paid Changes in provision for outstanding	(125,986,376)	71,415,317	(54,571,059)	(134,120,929)	66,904,956	(67,215,973)
claims	14,400,115	(11,445,521)	2,954,594	(3,675,402)	5,309,004	1,633,602
	(111,586,261)	59,969,796	(51,616,465)	(137,796,331)	72,213,960	(65,582,371)
Shareholders						
Claims paid	(81,314)	3,714	(77,600)	(339,576)		(339,576)
Changes in provision for outstanding claims				(161,394)	241,982	80,588
	(81,314)	3,714	(77,600)	(500,970)	241,982	(258,988)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 5. NET REALISED GAINS ON SALE OF AVAILABLE FOR SALE FINANCIAL ASSETS

		2017	2016
		QR	QR
Realized gains on sale of	of available for sale financial assets	30,179,579	10,339,497
Realized losses on sale	of available for sale financial assets	(1,500,236)	(574,204)
		28,679,343	9,765,293
PROFIT FOR THE YEAR			
The profit for the year	is stated after charging		
		2017	2016
		QR	QR
Salaries and benefits		22,354,976	24,295,003

The depreciation charge in the consolidated statement of income has been presented as follows:

	2017	2016
Policyholders	QR	QR
Investment properties (Note 15)	981,254	983,942
Property and equipment (Note 16)	336,600	336,600
	1,317,854	1,320,542
Shareholders		
Investment properties (Note 15)	4,299,182	1,287,134
Property and equipment (Note 16)	2,191,628	2,384,433
	6,490,810	3,671,567

#### 7. Bank balances and cash on hand

Cash and bank balances represents deposits at Islamic banks and current accounts at traditional bank current accounts.

#### 8. EARNING PER SHARE

6.

Basic earnings per share are calculated by dividing the profit attributable to shareholders by the weighted average number of ordinary shares outstanding during the year.

	2017	2016
Profit for the year attributable to the shareholders (QR)	14,694,201	13,291,290
Weighted average number of shares	25,527,902	25,527,902
Basic earnings per share (QR)	0.58	0.52

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 9. AVAILABLE FOR SALE FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH EQUITY

The carrying amounts of the investments as at 31 December were as follows:

	2017	2016
	QR	QR
Policyholders		
Quoted investments **		
Local equity shares	11,299,925	12,008,184
Foreign equity Shares	1,107,830	903,504
Unquoted investments *		
Local equity shares	1,900,000	1,900,000
Foreign equity shares	4,981,464	5,648,992
	19,289,219	20,460,680
Shareholders		
Quoted investments **		
Local equity shares	146,733,891	228,374,057
Foreign equity shares	1,588,698	1,266,083
Unquoted investments *		
Local equity shares	52,886,739	40,991,046
Foreign equity shares	41,617,386	37,513,059
Managed investment portfolio	707,041	707,041
	243,533,755	308,851,286

\*Unquoted investment owned by shareholders includes investment amounted QR 22,256,080 and the group in the process of registering these investment on its name.

\*Unquoted investment under available for sale financial assets included equity investments and managed portfolios with a value of 102,092,630 QR (2016: QR 86,760,138) which are carried at cost less impairment, due to the unpredictable nature of future cash flows and the lack of suitable other methods for arriving at a reliable fair value.

\*\* As of December 31, 2017, an amount of QR 18,386,974 (2016: 14,900,639) has been recorded as an impairment loss on available for sale financial assets which are traded in local market. This impairment loss has been recorded in the consolidated statement of profit or loss (Shareholders).

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### **10.** ASSET HELD FOR SALE

The Group management has decided as per recommendation of "Fatwa and Shari'a Supervisory Board" to sell their shares in its associate company "The Bahrain National Life Assurance Company B.S.C" because the company are carrying out a traditional insurance works and based on that, such an investment has been recorded as "asset held for sale" in the shareholders statement of financial position and the final negotiations of selling are in-progress to obtain the highest price, as shown below is a summary of investment in "the Bahrain National Life Assurance Company:-

	Country of incorporation	Own	ership
		2017	2016
The Bahrain National Life Assurance Company B.S.C.	Kingdom of Bahrain	25%	25%

As of December 31, 2017, the investment in "The Bahrain National Life Assurance Company B.S.C" was amounted to QR 21,454,007 (2016: QR 21,454,007), such an investment was recorded at cost, whereas al-khaleej takaful insurance company share in profits were considered to be not material.

#### **11. INVESTMENTS IN ASSOCIATES**

The Group had participated in establishing the Qatari Unified Bureau Insurance W.L.L, and the Group's share at establishing date was 20% valued at QR. 120,000. During 2016 the Group acquired additional 5% of shares of the Qatari Unified Bureau Insurance W.L.L. on QR. 6,750,000 against its share of profits for the Qatari Unified Bureau Insurance W.L.L as of December 31, 2016. For the year ended 2017 the share of result of associate added to the investment with an amount QR 3,639,253 has been added to the investment.

#### 12. TAKAFUL BALANCES RECEIVABLE

	2017	2016
Policyholders	QR	QR
Due from companies	43,344,136	48,634,344
Due from individuals	1,716,078	1,553,489
Due from the Government	4,458,945	3,174,093
Less: Provision for doubtful Debts	(2,462,855)	(2,462,855)
	47,056,304	50,899,071
Shareholders		
Due from companies	324,122	776,758
Due From individuals	38,545	38,545
Less: provision for doubtful Debts	(109,403)	(109,403)
	253,264	705,900

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### **13. RETAKAFUL BALANCES RECEIVABLE**

	2017	2016
Policyholders	QR	QR
Due from local reinsurers	15,553,043	22,025,199
Due from foreign reinsurers	22,195,381	23,558,683
Less: provision for Doubtful Debts	(173,553)	(173,553)
	37,574,871	45,410,329
Shareholders		
Due from local reinsurers	384,821	384,821
Due from foreign reinsurers	96,985	96,985
Less: provision for doubtful Debts	(96,985)	(96,985)
	384,821	384,821

The balance represents the amounts due from reinsurers relating to claims already paid by the Group and substantially all of the amounts are expected to be received within twelve months from the end of the reporting period.

#### 14. OTHER RECEIVABLES AND PREPAYMENTS

	2017	2016
Policyholders	QR	QR
Advances Paid to Suppliers	16,971,394	17,998,961
Due from shareholders		28,478,790
Refundable deposits		356,000
Employee advances	393,974	643,265
Prepaid expenses		90,247
Others	12,557,433	21,680,083
	29,922,801	69,247,346
Shareholders		
Due from related parties *	7,041,397	
Employee advances	292,021	731,442
Refundable deposits	177,400	257,519
Prepaid expenses	436,728	90,221
Accrued income	2,795,024	290,206
Others	22,793,438	18,363,826
	33,536,008	19,733,214

\* Due from related parties represent the balance due from Gulf Investment Group (a related party) against sale of shares in favor of Al Khaleej Takaful Insurance Company whereas the Gulf Investments Group is engaged in brokerage.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### **15. INVESTMENT PROPERTIES**

	2017	2016
Policyholders	QR	QR
Cost:		
At 1 January	32,095,439	32,095,439
Additions	3,142,178	
At 31 December	35,237,617	32,095,439
Accumulated depreciation:		
At 1 January	995,165	11,223
Provided during the year	981,254	983,942
At 31 December	1,976,419	995,165
Net carrying amount At 31 December	33,261,198	31,100,274
Shareholders		
Cost:		
At 1 January	231,480,671	230,911,238
Additions	7,486,927	569,433
Disposals	(5,500,000)	
At 31 December	233,467,598	231,480,671
Accumulated depreciation:		
At 1 January	6,397,734	5,110,600
Provided during the year	4,299,182	1,287,134
At 31 December	10,696,916	6,397,734
Net carrying amount At 31 December	222,770,682	225,082,937

\* Investment properties owned by shareholders include two plots of land outside State of Qatar with cost amounted QR 12,718,781 and the registration of these lands in the name of the group is in process.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 16. PROPERTY AND EQUIPMENT

	Computers	Total
Policyholders	QR	QR
Cost:		
At 1 January 2017	2,777,628	2,777,628
Additions		
At 31 December 2017	2,777,628	2,777,628
Accumulated depreciation:		
At 1 January 2017	1,767,828	1,767,828
Provided during the year	336,600	336,600
At 31 December 2017	2,104,428	2,104,428
Net carrying amount		
At 31 December 2017	673,200	673,200

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

Shareholders	, , , , , , , , , , , , , , , , , , ,		Furniture and	Computers	Male La c	Other Current assets	Total
	Land	Building	fixtures		Vehicles		
	QR	QR	QR	QR	QR	QR	QR
Cost:							
At 1 January 2017	6,251,500	12,585,383	8,643,039	5,397,186	2,773,000	95,989	35,746,097
Additions			2,509,118	124,990			2,634,108
Disposals					(88,000)		(88,000)
	6,251,500	12,585,383	11,152,157	5,522,176	2,685,000	95,989	38,292,205
At 31 December 2017							
Depreciation:							
At 1 January 2017		11,951,568	4,535,303	4,834,975	1,484,842	95,989	22,902,677
Provided during the year		61,925	1,428,542	286,781	414,380		2,191,628
Related to disposals					(85,896)		(85,896)
At 31 December 2017		12,013,493	5,963,845	5,121,756	1,813,326	95,989	25,008,409
Net carrying amount							
At 31 December 2017	6,251,500	571,890	5,188,312	400,420	871,674		13,283,796

#### **16. PROPERTY AND EQUIPMENT (continued)**

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

# 16. PROPERTY AND EQUIPMENT (Continued)

Policyholders	Computers	Total
	QR	QR
Cost:		
At 1 January 2016	2,777,628	2,777,628
Additions		
Disposals		
At 31 December 2016	2,777,628	2,777,628
Depreciation:		
At 1 January 2016	1,431,228	1,431,228
Provided during the year	336,600	336,600
Related to disposals		
At 31 December 2016	1,767,828	1,767,828
Net carrying amount		
At 31 December 2016	1,009,800	1,009,800

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

# 16. PROPERTY AND EQUIPMENT (continued)

			Furniture and			Other Current	
Shareholders	Land	Building	fixtures	Computers	Vehicles	assets	Total
	QR	QR	QR	QR	QR	QR	QR
Cost:							
At 1 January 2016	6,251,500	12,585,383	8,264,642	5,162,483	2,481,000	95,989	34,840,997
Additions			378,397	234,703	292,000		905,100
At 31 December 2016	6,251,500	12,585,383	8,643,039	5,397,186	2,773,000	95,989	35,746,097
Depreciation:							
At 1 January 2016		11,889,473	3,153,001	4,359,633	1,020,148	95,989	20,518,244
Provided during the year		62,095	1,382,302	475,342	464,694		2,384,433
At 31 December 2016		11,951,568	4,535,303	4,834,975	1,484,842	95,989	22,902,677
Net carrying amount							
At 31 December 2016	6,251,500	633,815	4,107,736	562,211	1,288,158		12,843,420

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

# 17. PROPERTY UNDER DEVELOPMENT

	2017	2016
	QR	QR
At 1 January	46,909,235	45,476,550
Additions	1,240,884	1,432,685
Adjusted to expenses	(130,000)	
Transferred to expenses	(2,199,050)	
At 31 December	45,821,069	46,909,235

\* Property under development include residential complex amounted QR 43,721,600. The construction of the complex has been stopped due to the condition of real estate market and the group is in process of replacing the property with other investment by same value.

18.	SHARE CAPITAL	Issued and fully paid up	Issued and fully paid up
		2017	2016
	Share capital of QR 10 each (QR)	255,279,024	255,279,024
	No. of shares of QR 10 each (Nos.)	25,527,902	25,527,902

## 19. LEGAL RESERVE

As required by Qatar Commercial Companies' Law No 11 of 2015 and the applicable provisions of Qatar Central Bank regulations, article no. (9.4.4) and as well as the Group's Articles of Association which stated that 10% of the net profit for the year should be transferred to statutory reserve. The Group may resolve to discontinue such annual transfers when the reserve totals 100% of the issued and paid share capital. This reserve is not available for distribution except in circumstances stipulated in the commercial Companies' law and the applicable provisions of Qatar Central Bank regulations.

# 20. PROPOSED CASH DIVIDENDS

The Board of directors has proposed a cash dividend of 5% of the nominal share value (QR 0.5 per share) from share capital as of December 31, 2017 with an amount of QR 12,763,951 The proposed amounts are subject to the approval of the general assembly, for the year 2017, as of December 31,2016, the board of directors had proposed cash dividends for 6% of the nominal share value (QR 0.6 per share) with an amount of QR 15,316,741 and approved by the general assembly.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

21. Unearned Contributions		2017			2016	
		Retakaful			Retakaful	
	Gross	Share	Net	Gross	Share	Net
Policyholders	QR	QR	QR	QR	QR	QR
Unearned contributions	96,666,416	(59,695,530)	36,970,886	101,605,592	(66,861,602)	34,743,990
Takaful policies reserve	15,796,777		15,796,777	16,947,324		16,947,324
	112,463,193	(59,695,530)	52,767,663	118,552,916	(66,861,602)	51,691,314

## 22. OUTSTANDING CLAIMS

The movements in the provision for outstanding claims and related retakaful share were as follows:

	2017 2016					
Policyholders	Gross QR	Retakaful share QR	Net QR	Gross QR	Retakaful share QR	Net QR
At 1 January						
Claims outstanding	112,289,796	(89,687,233)	22,602,563	108,611,473	(84,375,307)	24,236,166
Claims incurred but not reported	4,116,998		4,116,998	3,657,442		3,657,442
	116,406,794	(89,687,233)	26,719,561	112,268,915	(84,375,307)	27,893,608
Claims paid during the year	(125,986,376)	71,415,317	(54,571,059)	(134,120,929)	66,904,956	(67,215,973)
Claims incurred during the year	111,199,960	(59,969,796)	51,230,164	138,258,808	(72,216,882)	66,041,926
At 31 December	101,620,378	(78,241,712)	23,378,666	116,406,794	(89,687,233)	26,719,561

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

# 22. OUTSTANDING CLAIMS (CONTINUED)

	2017			2016		
	Retakaful		Retakaful			
	Gross	share	Net	Gross	share	Net
Shareholders	QR	QR	QR	QR	QR	QR
Claims outstanding	1,414,780	(1,617,439)	(202,659)	1,656,761	(1,778,834)	(122,073)
Claims Incurred but not Reported						
	1,414,780	(1,617,439)	(202,659)	1,656,761	(1,778,834)	(122,073)
Claims paid during the year	(81,314)	3,714	(77,600)	(339,576)		(339,576)
Incurred Claims During the Year	77,686	(98)	77,588	97,595	161,395	258,990
At 31 December	1,411,152	(1,613,823)	(202,671)	1,414,780	(1,617,439)	(202,659)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

# 22. OUTSTANDING CLAIMS (CONTINUED)

Analysis of outstanding claims at 31 December,

	2017					
		Retakaful		Retakaful		
	Gross	share	Net	Gross	share	Net
Policyholders	QR	QR	QR	QR	QR	QR
Claims outstanding	97,889,681	(78,241,712)	19,647,969	112,289,796	(89,687,233)	22,602,563
Claims incurred but not reported	3,730,697		3,730,697	4,116,998		4,116,998
At 31 December	101,620,378	(78,241,712)	23,378,666	116,406,794	(89,687,233)	26,719,561

# Analysis of outstanding claims at 31 December,

	2017		2016				
		Retakaful				1	
	Gross	share	Net	Gross	share	Net	
Shareholders	QR	QR	QR	QR	QR	QR	
Claims outstanding	1,411,152	(1,613,823)	(202,671)	1,414,780	(1,617,439)	(202,659)	
At 31 December	1,411,152	(1,613,823)	(202,671)	1,414,780	(1,617,439)	(202,659)	

The Group estimates its takaful liabilities and retakaful assets principally based on previous experience. Claims requiring court of arbitration decisions are estimated individually. Independent loss adjusters generally estimate property Claims.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 23. ISLAMIC BANK FACILITIES

	2017	2016
	QR	QR
Shareholders		
Islamic Facility (1)	44,495,119	55,800,000
Islamic Facility (2)	29,266,149	34,988,036
	73,761,268	90,788,036

- 1- Islamic bank facility was obtained at the beginning of year 2015, with a credit limit amounted to QR 93 million for the purpose of shares trading to repaid within one year. The company has settled 40% from the facility with an amount of QR 37.2 million and the remaining is QR 55.8 million. The remaining amount has been re-scheduled to be paid starting from January 2017 with a net profit of 4.75% in addition to QCB Repurchase Rate.
- 2- Islamic bank facility was obtained at the mid of year 2015 to finance construction of investment properties with an amount of QR 39.7 million. The company repaid 10.5 Million out of the total amount. The remaining balance is QR 29.2 million with a net profit of 4% in addition to QCB Repurchase Rate. The facility value has been paid from the bank directly to the contractor on two installments. The facility settlement period is 7 years ended on July 2022.

# 24. ACCOUNTS PAYABLE AND OTHER LIABILITIES

	2017	2016
Policyholders	QR	QR
Accruals and provisions	18,465,462	59,632,034
Other payables	12,452,691	14,756,689
Total	30,918,153	74,388,723
Shareholders		
Dividends payable	8,402,974	7,762,740
Due to policyholders		28,478,790
Provision for Social and Sports activities Contribution	367,355	332,282
Board of Directors Remuneration Payable		386,273
Other Payables	23,200,821	18,562,697
Total	31,971,150	55,522,782

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### 25. TAKAFUL AND RETAKAFUL PAYABLES

	2017	2016
Policyholders	QR	QR
Due to companies and brokers	65,336,554	55,421,567
Total	65,336,554	55,421,567
Shareholders		
Due to companies, individuals and brokers	2,104,545	372,668
	2,104,545	372,668

## 26. EMPLOYEES' END OF SERVICE BENEFITS

Movements in the provision recognized in the consolidated statement of financial position are as follows:

	2017	2016
	QR	QR
Shareholders		
At 1 January	6,834,335	7,022,764
Provided during the year	617,327	860,043
End of service benefits paid	(2,652,394)	(1,048,472)
Provision Balance At 31 December	4,799,268	6,834,335

## 27. SOCIAL AND SPORTS FUND

During the year, the Group made an appropriation from retained earnings of QR 367,355 (2016: QR 332,282) to the Box of Social and Sports Development Activities. The appropriation represents 2.5% of the net profit attributable to shareholders for the year ended December 31, 2017. During the year, the 2016 Provision amount has been remitted to the Public Revenues and Taxes Department.

## 28. RELATED PARTY DISCLOSURES

Related parties represent major shareholders, directors, associate company and key management personnel of the Group. Pricing policies and the conditions related to the same transactions has been approved with the same specified prices for the company customers.

Transactions with related parties included in the consolidated statement of income are as follows:

	20	17	2016		
	Premiums QR	Claims QR	Premiums QR	Claims QR	
Major shareholders Directors and key management	39,455,621	21,926,851	37,091,143	20,387,769	
personnel	228,387		242,192		
	39,684,008	21,926,851	37,333,335	20,387,769	

# 28. RELATED PARTY DISCLOSURES (CONTINUED)

Balances with related parties included in the consolidated statement of financial position are as follows:

	201	.7	2016		
	Accounts Receivables	Claims and payables	Accounts Receivables	Claims and payables	
	QR	QR	QR	QR	
Major shareholders Directors and key management	2,005,144	(4,002,352)	805,721	(3,673,871)	
personnel	184,636		311,839		
	2,189,780	(4,002,352)	1,117,560	(3,673,871)	

Balances due to and from related parties are reported on a net basis as the Group has the legal right to offset these amounts and intends to settle on a net basis.

# Compensation of key management personnel

The remuneration of directors during the year were as follows:

	2017	2016
	QR	QR
Board of Directors remuneration		386,273
Short-term benefits		170,000
		556.273

The Board of Directors decided the payment of QR Nil as remuneration to the Board members for the year 2017 (2016: QR 386,273). The above-mentioned remuneration will be recognized as profits distribution for 2016.

# 29. FAIR VALUES OF FINANCIAL INSTRUMENTS

Financial instruments include cash, investment securities, receivables, payables and certain other assets and liabilities.

The fair values of the financial assets and liabilities, with the exception of certain investments carried at cost (Note 9), are not materially different from their carrying values.

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### **29. FAIR VALUES OF FINANCIAL INSTRUMENTS**

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

Policyholders	Level 1 QR	Level 2 QR	Level 3 QR	Total QR
December 31, 2017	Q,	Qn	QA	QA
Financial asset				
Available for sale financial assets measured at fair value through equity	12,407,755		6,881,464	19,289,219
Total	12,407,755		6,881,464	19,289,219
December 31, 2016 Financial asset Available for sale financial assets measured at fair value	12,911,688		7,548,992	20,460,680
through equity Total	12,911,688	·	7,548,992	20,460,680
Shareholders	Level 1 QR	Level 2 QR	Level 3 QR	Total QR
December 31, 2017 Financial asset Available for sale financial				
assets measured at fair value through equity	148,322,589		95,211,166	243,533,755
Total	148,322,589		95,211,166	243,533,755
December 31, 2016 Financial asset Available for sale financial				
assets measured at fair value through equity	229,640,140		79,211,146	308,851,286
Total	229,640,140		79,211,146	308,851,286

During the year ended December 31, 2017, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

#### **30. RISK MANAGEMENT**

The risks faced by the Group and the way these risks are mitigated by management are summarized below:

#### **Takaful risk**

The principal risk the Group faces under takaful contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of takaful contracts. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of retakaful arrangements. Assists in reducing the Group share from claims paid and also make a study of presenting new insurance products that has a less risk percentages in addition to establish a risk policy for the insurance segments through making contracts with international companies that has an experience in the same field.

## Frequency and amounts of claims

The frequency and amounts of claims can be affected by several factors. The Group underwrites mainly fire and general accident, motor and marine and aviation risks. These are regarded as short-term takaful contracts as claims are normally advised and settled within one year of the insured event taking place. This helps to mitigate takaful risk.

## Fire and general accident - Property

Property insurance is designed to compensate contract holders for damage suffered to properties or for the value of property lost. Contract holders could also receive compensation for the loss of earnings caused by the inability to use the insured properties.

For property insurance contracts, the main risks are fire and business interruption, during last years the group released policies only for proprieties contains fire alarm and approved certificates from the official authorities.

These contracts are underwritten by reference to the replacement value of the properties and contents insured. The cost of rebuilding properties and obtaining replacement contents and the time taken to restart operations which leads to business interruptions are the main factors that influence the level of claims.

#### Motor

Motor insurance is designed to compensate contract holders for damage suffered to their vehicles or liability to third parties arising through accidents. Contract holders could also receive compensation for the fire or theft of their vehicles.

For motor contracts, the main risks are claims for death and bodily injury and the replacement or repair of vehicles. Substantially, all of the motor contracts relate to private individuals.

The blood money for deaths and to injured parties and the replacement costs of motor vehicles are the key factors that influence the level of claims.

## Marine and aviation

Marine and aviation insurance is designed to compensate contract holders for damage and liability arising through loss or damage to aviation craft, marine hull and accidents at sea resulting in total or partial loss of cargoes.

The underwriting strategy for this class of business is to ensure that policies are well diversified in terms of crafts, vessels and shipping routes covered.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

# 30. RISK MANAGEMENT (CONTINUED) Takaful risk (Continued)

# Retakaful risk

Similar to other insurance companies, in order to minimize financial exposure arising from large insurance claims, the Group, in the normal course of business, enters into agreements with other parties for retakaful purposes. Such retakaful arrangements provide for greater diversification of business, allow management to control exposure to potential losses arising from large risks, and provide additional capacity for growth. A significant portion of the retakaful is affected under treaty, facultative and excess-of-loss reinsurance contracts.

To minimize its exposure to significant losses from retakaful companies' insolvencies, the Group evaluates the financial condition of its retakaful companies and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the retakaful companies and making a list of retakaful that has a highly level certificates from international specialized companies.

Retakaful ceded contracts do not relieve the Group from its obligations to policyholders and as a result the Group remains liable for the portion of outstanding claims reinsured to the extent that the reinsurer fails to meet the obligations under the retakaful agreements. The two largest retakaful companies account for 27% of the maximum credit exposure at 31 December 2017 (2016: 30%).

# **Concentration of risks**

The Group's insurance risk relates to policies written in the State of Qatar only. The segmental concentration of insurance risk is set out in Note 31.

## **Financial Risk**

The Group's principal instruments are investment securities, receivables arising from takaful and retakaful contracts and cash and cash equivalents.

The Group does not enter into derivative transactions.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, market price risk and liquidity risk. The board reviews and agrees policies for managing each of these risks and they are summarized below:

# Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Management believes that there is minimal risk of significant losses due to exchange rate fluctuations and consequently the Group does not hedge its foreign currency exposure.

Other than balances in United States Dollars, to which the Qatari Riyal is pegged, there is no significant foreign currency financial asset due in foreign currencies included under reinsurance balances receivable.

## Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. For all classes of financial assets held by the Group, the maximum credit risk exposure to the Group is the carrying value as disclosed in the consolidated statement of financial position.

# 30. RISK MANAGEMENT (CONTINUED)

# Financial Risk (Continued)

# Credit risk (Continued)

The Group seeks to limit its credit risk with respect to customers by monitoring outstanding receivables. Premiums and receivables comprise a large number of customers mainly within the State of Qatar. Four companies account for 20% of the receivable arising from insurance contracts as of 31 December 2017 (2016: 25%). Two retakaful companies account for 28% of the retakaful balances receivable as of 31 December 2017 (2016: 30%).

The Group manages credit risk on its investments by ensuring that investments are only made in counter-parties that have a good credit rating. The Group does not have an internal credit rating of counter-parties and considers all counter-parties to be of the same credit quality.

The table below shows the maximum exposure to credit for the components of the consolidated statement of financial position. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting.

	2017	2016
	QR	QR
Bank balances	38,014,963	54,790,391
Retakaful contract assets	177,510,757	203,961,424
Receivables arising from takaful contracts and other receivables	110,768,377	140,585,531
	326,294,097	399,337,346

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

## 30. RISK MANAGEMENT (CONTINUED)

# Financial Risk (Continued)

The following table provides an age analysis of unimpaired financial assets as at December 31,:

			Past due but not impaired					
	Total QR	Neither past due nor impaired QR	< 4 months QR	5 –8 months QR	9 – 12 months QR	>12 months QR		
2017	85,269,260	30,580,818	20,677,210	16,564,979	4,366,471	13,079,782		
2016	97,400,121	41,955,704	15,431,861	13,296,821	8,503,205	18,212,530		

Unimpaired financial assets are expected, on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over financial assets and all are, therefore, unsecured.

#### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its commitments associated with financial liabilities when they fall due.

Liquidity requirements are monitored on a regular basis and management ensures that sufficient liquid funds are available to meet any commitments as they arise. A significant amount of funds is invested in local quoted securities.

The table below summarizes the maturity profile of the financial liabilities of the Group based on remaining undiscounted contractual obligations. Repayments which are subject to notice are treated as if notice were to be given immediately.

31 December 2017				31 December 2016			
Less than one year QR	More than one year QR	No term QR	Total QR	Less than one year QR	More than one year QR	No term QR	Total QR
112,463,193		103,031,530	215,494,723	118,552,916		117,821,574	236,374,490
67,441,099			67,441,099	55,794,235			55,794,235
17,524,730	56,236,538		73,761,268	18,282,958	72,505,078		90,788,036
67,688,571			67,688,571	136,745,840			136,745,840
265,117,593	56,236,538	103,031,530	424,385,661	329,375,949	72,505,078	117,821,574	519,702,601
	year QR 112,463,193 67,441,099 17,524,730 67,688,571	Less than one year         More than one year           QR            112,463,193            67,441,099            17,524,730         56,236,538           67,688,571	Less than one year         More than one year         No term QR           112,463,193          103,031,530           67,441,099             17,524,730         56,236,538            67,688,571	Less than one year QR         More than one year QR         No term QR         Total QR           112,463,193          103,031,530         215,494,723           67,441,099           67,441,099           17,524,730         56,236,538          73,761,268           67,688,571           67,688,571	Less than one year QRMore than one year QRNo term QRTotal QRLess than one year QR112,463,193103,031,530215,494,723118,552,91667,441,09967,441,09955,794,23517,524,73056,236,53873,761,26818,282,95867,688,57167,688,571136,745,840265,117,59356,236,538103,031,530424,385,661329,375,949	Less than one year QRMore than one year QRNo term QRTotal QRLess than one year QRMore than one year QR112,463,193103,031,530215,494,723118,552,91667,441,09967,441,09955,794,23517,524,73056,236,53873,761,26818,282,95872,505,07867,688,57167,688,571136,745,840265,117,59356,236,538103,031,530424,385,661329,375,94972,505,078	Less than one year QRMore than one year QRNo term QRTotal QRLess than one year QRMore than one year QRNo term QR112,463,193103,031,530215,494,723118,552,916117,821,57467,441,09967,441,09955,794,23517,524,73056,236,53873,761,26818,282,95872,505,07867,688,57167,688,571136,745,840265,117,59356,236,538103,031,530424,385,661329,375,94972,505,078117,821,574

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

## 30. RISK MANAGEMENT (CONTINUED)

#### Equity price risk

Equity price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual security, or its issuer, or factors affecting all securities traded in the market.

The Group's equity price risk exposure relates to financial assets whose value will fluctuate as a result of changes in market prices.

The Group limits equity price risk by maintaining a diversified portfolio and by continuous monitoring of its investments. The majority of the Group's equity investments comprise securities quoted on the Qatar Exchange.

A 5% change in the prices of equities, with all other variables held constant, would impact equity by QR 12,176,688 (2016: QR 15,442,564). There would be no impact on the consolidated statement of income as all equity instruments are classified as fair value through equity, unless impaired.

## **Capital management**

Capital requirements are set and regulated by the Qatar Commercial Companies' Law and the applicable provisions of Qatar Central Bank regulations. These requirements are put in place to ensure sufficient solvency margins. Further objectives are set by the Group to maintain a strong credit rating and healthy capital ratios in order to support its business objectives and maximize shareholders' value.

The Group manages its capital requirements by assessing shortfalls between reported and required capital levels on a regular basis. Adjustments to current capital levels are made in light of changes in market conditions and risk characteristics of the Group's activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends to shareholders or issue capital securities.

The Group fully complied with the externally imposed capital requirements during the reported financial periods and no changes were made to its objectives, policies and processes from the previous year.

The Group monitors capital on the basis of the carrying amount of equity less cash and bank balances as follows:

	2017	2016
	QR	QR
Total equity	491,425,120	539,716,394
Cash and cash equivalents	(38,014,963)	(54,790,391)
	453,410,157	484,926,003

## **31. SEGMENT INFORMATION**

For management purposes, the Group is organized into five business segments, Marine and Aviation, Fire, General Accident, Motor, and Takaful Insurance and have been presented in two segment Takaful & Medical and Other segment.

Management monitors the operating results of the business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on net underwriting results and the claims paid and the retention rates and other technical matters.

Other operations of the Group comprise investment and cash management for the Group's own account. There are no transactions between segments.

31.	Life & medical		Other Se	gments	Total	
	2017	2016	2017	2016	2017	2016
	QR	QR	QR	QR	QR	QR
Revenues						
Gross contributions	80,868,372	81,170,437	203,094,851	220,258,978	283,963,223	301,429,415
Retakaful share of gross contribution	(66,600,736)	(63,200,760)	(116,530,262)	(138,365,559)	(183,130,998)	(201,566,319)
Retained contributions	14,267,636	17,969,677	86,564,589	81,893,419	100,832,225	99,863,096
Movement in unearned contributions	21,215	(277,423)	(2,248,111)	12,514,641	(2,226,896)	12,237,218
Net retained contributions	14,288,851	17,692,254	84,316,478	94,408,060	98,605,329	112,100,314
Retakaful commission and other takaful income	1,182,699	758,065	23,142,488	23,362,051	24,325,187	24,120,116
Changes in deferred commission	(1,265,326)	4,156,571	267,767	(3,913,467)	(997,559)	243,104
Total revenue	14,206,224	22,606,890	107,726,733	113,856,644	121,932,957	136,463,534
Exponsor						
Expenses Claims paid	(31,120,893)	(36,226,026)	(94,946,797)	(98,234,479)	(126,067,690)	(134,460,505)
Retakaful share of claims paid	27,158,994	33,126,676	44,260,037	33,778,280	71,419,031	66,904,956
Retakalul shale of claims palu	27,138,554	55,120,070	44,200,037	55,778,280	/1,419,031	00,904,930
Net claims paid	(3,961,899)	(3,099,350)	(50,686,760)	(64,456,199)	(54,648,659)	(67,555,549)
Movement in claims outstanding	(179,992)	(170,690)	3,134,586	1,884,880	2,954,594	1,714,190
Movement in technical reserve	(26,999)	(40,370)	413,300	(426,830)	386,301	(467,200)
Commission and other takaful expenses	(7,731,676)	(10,412,913)	(13,464,113)	(13,568,147)	(21,195,789)	(23,981,060)
		<u>_</u>	<u></u>	<u></u>	<u>_</u>	<u></u>
Total expenses	(11,900,566)	(13,723,323)	(60,602,987)	(76,566,296)	(72,503,553)	(90,289,619)
Surplus from takaful operations	2,305,658	8,883,567	47,123,746	37,290,348	49,429,404	46,173,915

As the Group's activities are performed on an integrated basis, a segmental analysis of assets and liabilities between these segments would not be meaningful.

#### 31. SEGMENT INFORMATION (CONTINUED)

Revenues, expenses, assets and liabilities of the parent company and its subsidiaries for the year ended 31 December are as follows:

	31 December 2017							
	Al Khaleej Tako comp	-	Mithaq Investments Qatar Takaful Company Company			Tot		
	Policyholders	Shareholders	Policyholders	Shareholders	Shareholders	Policyholders	Shareholders	Grand Total
_	QR	QR	QR	QR	QR	QR	QR	QR
Revenues								
Gross contributions	283,963,223					283,963,223		283,963,223
Retakaful share of gross Contributions	(183,130,998)					(183,130,998)		(183,130,998)
Retained contributions	100,832,225					100,832,225		100,832,225
Movement in unearned contributions	(2,226,896)					(2,226,896)		(2,226,896)
Net retained contributions	98,605,329					98,605,329		98,605,329
Retakaful commissions and other								
takaful income	24,325,187					24,325,187		24,325,187
Changes in deferred contribution	(997,559)					(997,559)		(997,559)
Total takaful revenue	121,932,957					121,932,957		121,932,957
Expenses								
Claims paid	(125,986,376)	(81,314)				(125,986,376)	(81,314)	(126,067,690)
Retakaful share of claims paid	71,415,317	3,714				71,415,317	3,714	71,419,031
Net claims paid	(54,571,059)	(77,600)				(54,571,059)	(77,600)	(54,648,659)
Movement in outstanding claims	2,954,594					2,954,594		2,954,594
Movement in technical reserves	386,301					386,301		386,301
Commission paid and other takaful								
expenses	(21,195,789)					(21,195,789)		(21,195,789)
Total takaful expenses	(72,425,953)	(77,600)				(72,425,953)	(77,600)	(72,503,553)
Surplus from takaful operations	49,507,004	(77,600)	 Dago 46			49,507,004	(77,600)	49,429,404

## 31. SEGMENT INFORMATION (CONTINUED)

	31 December 2016									
	Al Khaleej Tako Comp	-	Qatar Takafu	Qatar Takaful Company		Tot	Grand Total			
	Policyholders	Shareholders	Policyholders	Shareholders	Company Shareholders	Policyholders Shareholders				
	QR	QR	QR	QR	QR	QR	QR	QR		
Revenues Gross contributions	299,452,703		1,976,712			301,429,415		301,429,415		
Retakaful share of gross contributions	(200,226,027)		(1,340,292)			(201,566,319)		(201,566,319)		
Retained contributions	99,226,676		636,420			99,863,096		99,863,096		
Movement in unearned contributions	12,087,803		149,415			12,237,218		12,237,218		
Net retained contributions	111,314,479		785,835			112,100,314		112,100,314		
Retakaful commissions and other takaful income	23,651,624		468,492			24,120,116		24,120,116		
Changes in deferred contribution	358,211		(115,107)			243,104		243,104		
Total takaful revenue	135,324,314		1,139,220			136,463,534		136,463,534		
Expenses										
Claims paid	(128,274,148)	(339,576)	(5,846,781)			(134,120,929)	(339,576)	(134,460,505)		
Retakaful share of claims paid	66,230,571		674,385			66,904,956		66,904,956		
Net claims paid	(62,043,577)	(339,576)	(5,172,396)			(67,215,973)	(339,576)	(67,555,549)		
Movement in outstanding claims	(561,752)	80,588	2,195,354			1,633,602	80,588	1,714,190		
Movement in technical reserve	(317,341)		(149,859)			(467,200)		(467,200)		
Commission paid and other takaful expenses	(23,885,637)		(95,423)			(23,981,060)		(23,981,060)		
Total takaful expenses	(86,808,307)	(258,988)	(3,222,324)			(90,030,631)	(258,988)	(90,289,619)		
Surplus from takaful operations	48,516,007	(258,988)	(2,083,104)			46,432,903	(258,988)	46,173,915		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2017

# 32. COMMITMENTS AND CONTINGENCIES

## Guarantees

At 31 December 2017, the Group had contingent liabilities in respect of tender guarantees and other guarantees amounting to QR 582,999 (2016: QR 1,370,305) from which it is anticipated that no material liabilities will arise.

# Legal claims

The Group, in common with the significant majority of insurers, is subject to litigation in the normal course of its business. The Group, based on independent legal advice, does not believe that the outcome of these court cases will have a material impact on the Group's income or financial condition due to balance of sufficient reserves.

# **33. COMPARATIVE FIGURES**

Certain comparative figures of the previous year have been reclassified to conform to the current year's presentation. The changes have been made to improve the quality of the information presented and does not affect the previously reported net profit or equity.

# 34. OTHER EVENTS

According to the decision no (1) for year 2014 of Qatar Central bank governor, the insurance policies of properties issued by Qatar Takaful Company transferred to Alkhaleej Takaful Insurance Company including all rights and obligations related to these policies.